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## Ariba Technologies Ships Release 5.0 of Market-Leading Ariba Operating Resource Management System

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### Abstract (Document Summary)

SUNNYVALE, Calif., Oct. 5 /PRNewswire/ -- Ariba Technologies, Inc., the leader in buy-side **enterprise** commerce, today announced the release of Ariba Operating Resource Management System(TM) Release 5.0, a major new version of its flagship product. With this release Ariba delivers the only **enterprise**-class, buy-side e-commerce product that lets Global 2000 organizations manage all non-production goods and services in one integrated application. Ariba continues its rapid pace of innovation with Ariba ORMS(TM) Release 5.0. The new version includes Ariba Travel and Entertainment(TM) that simplifies management of travel and expense reporting, an XML-based infrastructure to accommodate e-commerce standards, purchasing card auto-reconciliation, a comprehensive global implementation methodology, and more than 60 customer-requested features.

"Ariba ORMS Release 5.0, including the new Ariba Travel and Entertainment application, will provide our employees with an easy-to-use solution that delivers valuable information to managers, resulting in better expense management across the organization," said John P. Miles, senior vice president and chief purchasing officer at  Canadian Imperial Bank of Commerce (CIBC). "Ariba delivers one comprehensive architecture that allows us to accomplish our strategic objectives of simplifying and streamlining management of our operating resource spending. With Ariba we expect to save \$50 million (\$CDN) on a total annual expense base of \$1.3 billion (\$CDN)."

Full Text (901 words)

Copyright PR Newswire - NY Oct 5, 1998

Industry: COMPUTER/ELECTRONICS

Ariba Demonstrates the Power of Integrated Architecture With **Enterprise-Class**

ORM System

SUNNYVALE, Calif., Oct. 5 /PRNewswire/ -- Ariba Technologies, Inc., the leader in buy-side **enterprise** commerce,

today announced the release of Ariba Operating Resource Management System(TM) Release 5.0, a major new version of its flagship product. With this release Ariba delivers the only enterprise-class, buy-side e-commerce product that lets Global 2000 organizations manage all non-production goods and services in one integrated application. Ariba continues its rapid pace of innovation with Ariba ORMS(TM) Release 5.0. The new version includes Ariba Travel and Entertainment(TM) that simplifies management of travel and expense reporting, an XML-based infrastructure to accommodate e-commerce standards, purchasing card auto-reconciliation, a comprehensive global implementation methodology, and more than 60 customer-requested features.

"I am particularly pleased that we have been able to quickly enhance our architecture to support XML," said Keith Krach, president and CEO at Ariba. "This new standards-based infrastructure will greatly simplify integration between Ariba ORMS and supplier systems and catalogs."

"Ariba ORMS Release 5.0, including the new Ariba Travel and Entertainment application, will provide our employees with an easy-to-use solution that delivers valuable information to managers, resulting in better expense management across the organization," said John P. Miles, senior vice president and chief purchasing officer at Canadian Imperial Bank of Commerce (CIBC). "Ariba delivers one comprehensive architecture that allows us to accomplish our strategic objectives of simplifying and streamlining management of our operating resource spending. With Ariba we expect to save \$50 million (\$CDN) on a total annual expense base of \$1.3 billion (\$CDN)."

The following are the significant new features of Ariba Operating Resource Management System Release 5.0:

**Ariba Travel and Entertainment** -- This ORM business application, the fourth product in the application suite, extends the functionality of the Ariba ORMS. It enables companies to control spending on travel and entertainment and streamline employee reimbursement, saving companies time and money. It replaces the manual, paper-intensive process of submitting, approving, and paying for expense reports. Using this new application, travelers automatically download expenses from their corporate credit cards to avoid manually keying entries, and then easily generate and submit expense reports on-line, routing them for approval according to configurable business rules. Once approved, the system passes information to the company's account payables or payroll system for payment.

**XML-based infrastructure** -- By basing its infrastructure on XML, Ariba leverages this emerging industry-standard language to represent its internal meta-data and user interface configurations. This new infrastructure allows companies to more easily adapt the Ariba ORMS to their business requirements and integrate with external supplier and workflow systems.

**Purchasing Card automatic reconciliation** -- This feature matches items on an electronic statement with orders in the Ariba ORMS. It allows corporations to use purchasing cards for high-dollar items while maintaining appropriate controls without the manual difficulties offered in most payables processes.

**More than 60 customer-requested enhancements** -- By working closely with Ariba's clients through the Ariba ORMS User Group and Advisory Council, Ariba identified and incorporated many new features. These additions range from enhancing the Ariba Walk-Up User Interface(TM) to integrating the Actuate Reporting System to extending Ariba's distributed catalog architecture. With this new release, Ariba is making significant strides in continually improving the market-leading Ariba ORMS.

**AribaLive, a global implementation methodology** -- This comprehensive compendium of project guidelines has been developed through implementations at Ariba's Global 2000 clients. AribaLive can be used by Ariba Professional Services or by Ariba's implementation partners such as Andersen Consulting to implement Ariba ORMS. It enables Ariba's partners to leverage Ariba's implementation experience and move clients through the implementation process faster while ensuring their complete satisfaction.

Ariba ORMS has been adopted by Global 2000 clients, including Advanced Micro Devices, Boehringer-Ingelheim, Bristol-Myers Squibb, Canadian Imperial Bank of Commerce, Chevron, Cisco Systems, Citizens Communications, FedEx, Octel Messaging Division of Lucent Technologies, Transamerica, and VISA. The system is comprised of an integrated suite of applications that connects buyers to suppliers and provides a solution for the acquisition and management of operating resources. Operating resources are the non-production goods and services, including capital equipment, services, maintenance, repair, and operating (MRO) supplies, and travel and entertainment expenses, which companies acquire to run their day-to-day business operations. Ariba ORMS captures significant savings in operating resources that drop directly to the bottom line and result in a sustainable

increase in profits.

**Ariba ORMS** Release 5.0 is available immediately. For pricing information, contact Ariba Technologies, Inc. at 408-543-3800.

#### About Ariba

Ariba is the leader in **enterprise-class** Operating Resource Management Systems. The company's products deliver a high return on investment to Global 2000 corporations by improving the acquisition and management of operating resources, the goods and services required to operate a company. Ariba's comprehensive Operating Resource Management (ORM) solution leverages the Internet, corporate intranets, and an advanced network application architecture to efficiently connect requestors to approvers, buyers to suppliers, and the Ariba system to other **enterprise** applications. Ariba and its strategic partners offer consulting and implementation services, training, and technical support that enable rapid deployment of scalable, flexible, **enterprise-wide** Operating Resource Management solutions. Ariba can be contacted at 408-543-3800 or at [www.ariba.com](http://www.ariba.com).

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**Abstract** (Document Summary)

Ariba Technologies is shipping release 3.0 of its Operating Resource Management System.

**Full Text** (251 words)*Copyright Cahners Magazine Division of Reed Publishing USA Feb 12, 1998*

Ariba Technologies, Sunnyvale, Calif., is shipping release 3.0 of its Operating Resource Management System (ORMS).

New are such capabilities as integration adapters for SAP, features to manage acquisition of capital and services (through a new forms module), enhanced support for purchasing cards, and an Internet-based system for supplier catalogs.

Operating resources, according to Ariba, are industrial supplies, office supplies, capital equipment, internal and external services, and other nonproduction items.

Ariba ORMS 3.0 uses corporate intranets and the Internet to automate the acquisition process for operating resources. For example, in purchasing, the Ariba ORMS automates the requisition process-creation, approval, payment, and receiving.

New features include:

**SAP integration adapters.** Adapters enable **Ariba ORMS** to share financial, purchasing, and human resources data with the **SAP Enterprise Resource Planning System**.

**Purchasing card automatic reconciliation.** Capability makes it possible to use purchasing cards to acquire and automatically reconcile operating resources. Automatic reconciliation provides the control and audit trail necessary to deploy purchasing cards widely and, more important, with higher spending limits.

**Capital and services.** Unlike the acquisition of catalog items, capital and services require the capture of fielded data unique to each ORM acquisition. **Ariba ORMS 3.0** includes an electronic forms capability that makes this possible.

**Publish and subscribe catalog manager.** **Ariba ORMS** creates an aggregated catalog of items available from a company's suppliers. New catalog manager provides automation of the transfer of catalog information between supplier and customer and the process of approvals, if required, of updated catalog data. Tel: (408) 543-3800; Web address: [ariba.com](http://ariba.com).

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**Document View**[<< Back to Results](#)[< Previous](#) Document 24 of 44 [Next >](#)[Publisher Information](#)☐ Mark Document[Abstract](#) , [Full Text](#)**Ariba Announces General Availability of Ariba ORMS Release 6**PR Newswire. New York: [Sep 28, 1999](#). pg. 1» [Jump to full text](#) » Translate document into: » [More Like This](#) - Find similar documentsDateline: *California*Publication title: *PR Newswire. New York: [Sep 28, 1999](#). pg. 1*Source type: *Wire feed*

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Document URL: <http://proquest.umi.com/pqdweb?did=45188142&sid=4&Fmt=3&clientId=19649&RQT=309&VName=PQD>**Abstract** (Document Summary)

BURLINGAME, Calif., Sept. 28 /PRNewswire/ -- [Ariba, Inc.](#) (Nasdaq: ARBA) today announced general availability of Ariba ORMS(TM) Release 6, the latest version of the industry's leading business-to-business eCommerce application. Ariba ORMS Release 6 is the first Ariba ORMS application to include pre-integrated access to Ariba Network(TM) services and to use the Ariba Network platform as the default source of supplier integration and content.

Ariba ORMS Release 6 is a ready-made on-ramp to the Internet-based Ariba Network platform, a central component of the Ariba(R) eCommerce solution that provides Ariba ORMS customers and other Ariba Network users with a rapid, highly scalable, cost-effective solution for supplier and commerce service integration. Ariba Network provides transaction routing, supplier catalogs, sourcing tools, business directory services, supplier self-registration and configuration, integrated electronic payment, and other commerce services.

Ariba announced and demonstrated Ariba ORMS Release 6 today before an audience of more than 1,200 business leaders at the twelfth Ariba User Group and Advisory Council, "Building Partnerships for Business-to-Business eCommerce." New features of Ariba ORMS Release 6 include integrated access to the Ariba Network platform, parametric searching, dynamic catalogs, simultaneous connectivity to multiple ERP systems, globalization, and customizable workflow forms. In addition, Ariba ORMS Release 6 provides customer-requested enhancements across all Ariba ORMS modules and services, including eCommerce infrastructure, content management, support for the Commerce XML (cXML) open standard, analysis tools, enterprise integration, electronic payment integration, and travel and entertainment.

Full Text (1228 words)

Copyright PR Newswire - NY Sep 28, 1999

Existing Customers Quickly Migrating to New Ariba Network On-Ramp

BURLINGAME, Calif., Sept. 28 /PRNewswire/ -- [Ariba, Inc.](#) (Nasdaq: ARBA) today announced general availability of Ariba ORMS(TM) Release 6, the latest version of the industry's leading business-to-business eCommerce

application. **Ariba ORMS Release 6** is the first **Ariba ORMS** application to include pre-integrated access to Ariba Network(TM) services and to use the Ariba Network platform as the default source of supplier integration and content.

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The general availability of **Ariba ORMS Release 6** is expected to rapidly accelerate usage of the Ariba Network platform. As new and existing Ariba customers migrate to this new release, they join current leading buying organizations using the Ariba Network platform, including AMD, Boehringer Ingelheim, Canadian Imperial Bank of Commerce, Charles Schwab & Co., Cisco, Hewlett-Packard, Seagate, and others.

Ariba announced and demonstrated **Ariba ORMS Release 6** today before an audience of more than 1,200 business leaders at the twelfth Ariba User Group and Advisory Council, "Building Partnerships for Business- to-Business eCommerce." New features of **Ariba ORMS Release 6** include integrated access to the Ariba Network platform, parametric searching, dynamic catalogs, simultaneous connectivity to multiple ERP systems, globalization, and customizable workflow forms. In addition, **Ariba ORMS Release 6** provides customer-requested enhancements across all **Ariba ORMS** modules and services, including eCommerce infrastructure, content management, support for the Commerce XML (cXML) open standard, analysis tools, enterprise integration, electronic payment integration, and travel and entertainment.

"We anticipate a significant return on investment from **Ariba ORMS Release 6** and the services of the Ariba Network platform," said Gregson Siu, operations procurement solution center manager at Hewlett-Packard Company. "The Ariba solution provides a fast, scalable solution for integrating with our trading partners. In fact, we are planning to use Ariba Network services to transact business with thousands of our most active suppliers, several of which have already been able to offer us more favorable pricing based on the efficiencies and additional volume they anticipate through the Ariba Network service."

"**Ariba ORMS Release 6** and the Ariba Network platform together create the industry's most complete infrastructure for business-to- business eCommerce," said Keith Krach, president and CEO at Ariba. "Based on customer feedback and current progress with customer migration, we anticipate that virtually all **Ariba ORMS** application users will be running **Ariba ORMS Release 6** as their on-ramp to the Ariba Network platform by the end of this year. This will accelerate the vortex around the Ariba Network platform, creating new value for all participants."

"Creating lasting 'stickiness' is a universal goal for Web-based businesses in the consumer world, but even more achievable in business-to-business eCommerce because corporations are increasingly using deeply integrated applications to enable and manage eCommerce purchasing," said Heather Ashton, senior analyst at Hurwitz Group. "Solutions such as the **Ariba ORMS** application achieve this goal. Long term, the combination of the **Ariba ORMS** application and the Ariba Network platform will offer an important example for helping to set the industry direction for B2B eCommerce."

Based on input from Ariba's blue-chip customer base, the new intranet-based **Ariba ORMS** application provides large to mid-size enterprises with the industry's most complete, mature infrastructure for business-to-business eCommerce to lower operating resource costs and increase earnings per share. **Ariba ORMS Release 6** allows businesses to automate the purchasing process from requisition to payment, aggregate spending on operating resources for greater purchasing power, and direct orders to preferred suppliers at contract pricing via the Ariba Network platform.

Together, **Ariba ORMS Release 6** and the Ariba Network platform offer the industry's most flexible catalog content management, a multi-tier approach designed to maximize savings and efficiencies by capturing the diverse range of operating resource requirements of global enterprises. Providing seamless access to all operating resource content -- from chemicals and machine tool parts to IT equipment and internal maintenance services -- the Ariba eCommerce solution can access catalog content stored at supplier and aggregator Web sites, on the Ariba Network platform, and behind the corporate firewall. Ariba's distributed content model allows content to be stored in the appropriate location depending on the attributes of the content. For example, with the Ariba eCommerce solution, content that changes frequently or that requires advanced configuration and search capabilities may be stored at a

supplier Web site, while content that requires normalization may be stored at a content aggregator, and content specific to internal resources like a facilities maintenance crew may be stored behind a corporate firewall.

Through the Ariba Network service, **Ariba ORMS(TM)** Release 6 provides comprehensive, out-of-the-box supplier integration with thousands of existing suppliers. The Ariba solution also leverages the domain expertise, catalog content and eCommerce capabilities of leading aggregators and content providers such as Aspect Development, Chemdex, Grainger, SciQuest, and TPN Register.

**Ariba ORMS** Release 6 users can use the cXML Internet Catalog feature to "punch out" of the **Ariba ORMS** application to directly access suppliers' Web sites, utilize the supplier's domain-specific searching tools and configurators, and view the most up-to-date products and pricing. As goods and services are selected for purchase, they are automatically added to the user's electronic purchase requisition within **Ariba ORMS** Release 6. Once a requisition is approved, the Ariba solution goes back to the supplier's Web site and completes the purchase transaction.

Other features of **Ariba ORMS** Release 6 include:

- Access to all Ariba Network platform services
- Multi-organizational connectivity, providing simultaneous integration with multiple ERP systems serving different organizations within an enterprise (common within large, global corporations)
- Dynamic catalogs, providing different content views for different employees based on function or authorization
- Improved, GUI-based content management tools for catalog managers
- Parametric searching on parametrically rationalized content
- Ariba eForms, providing easily customizable forms for any function requiring approval workflow -- for example, electrical wiring service requests, new employee requests, or check requests
- Enhanced support for the open cXML eCommerce standard
- Change orders
- Globalization, including support for Euro and multiple currencies, tax and VAT calculations, and 8-bit content

**Ariba ORMS** Release 6 is available immediately. For pricing information, contact [Ariba, Inc.](#) at 408-543-3800.

About [Ariba, Inc.](#)

[Ariba, Inc.](#) is the world's leader in business-to-business electronic commerce services and software for operating resources, the non-production goods and services companies require for day-to-day operations. The company provides the Ariba Network platform, the industry's leading open, global platform for business-to-business commerce on the Internet. Together, Ariba's software and services leverage the Ariba Network platform to



automate and integrate the internal and **external** commerce processes of buyers, suppliers, and value-added service providers, delivering a global eCommerce infrastructure that provides cost saving and revenue opportunities for businesses of all sizes. Ariba can be contacted in the U.S. at 408-543-3800 or at [www.ariba.com](http://www.ariba.com).

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